



Revision number:

Purchasing Agent: DEBBIE GUNDERSEN

**Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM MAINTENANCE & TRAINING (ROUTERS AND SWITCHES) WSCA**

Vendor: 94837A National LAN Exchange, Inc.  
1276 South 1380 West  
Orem, Utah 84058

Internet Homepage:

Telephone: (801) 377-0074

Fax number: (801) 377-0078

Contact: Eric Winegar

Email address: [ewinegar@nle.com](mailto:ewinegar@nle.com)

Brand/trade name: Nortel

Price: SEE ATTACHED PRICE LIST

Terms: Net 30

Effective dates: 09/07/02 through 05/31/04

Days required for delivery: 10 Business Days

Price guarantee period: Discounts good through term of Contract

Minimum order: \$500.00

Min shipment without charges: FOB Destination, Freight Prepaid

Other conditions: FOUR (1) YEAR RENEWAL OPTIONS.

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**NOTE: NEW CONTRACT #**

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Remit to: National LAN Exchange, Inc.  
P.O. Box Q  
Provo, Utah 84603

This Statewide Contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Orders may be placed only after Authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR. PLEASE CONTACT DAVID LEE AT 801-537-9251 OR JOHN STUCKI AT 801-538-3828 WITH DAS/ITS FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

AWARD CATEGORIES AND BRANDS

Routers: Nortel

Switches: Nortel

Discounts:

File	Description	Discount Levels
July NEW 2001.xls	Enterprise Solutions Data Products-Unrestricted	40% off Manufacturer's Suggested List Price (MSLP)
July REFURB 2001.xls	Nortel Networks Remarketing Price List (Data Products)	34% off MSLP
R-PL-UT.xls	Enterprise Solutions Data Products-Restricted-July 2001	30 % off MSLP
OPTera July 01.xls	OPTera Products Price List	S=31% off MSLP K=43% off MSLP
ES-SV-EU.xls	Global Enterprise Services End User Service Pricing for North America-July 1, 2001	MSLP

Price List

To access the website for pricelist, go to <http://www.nle.com/wsca>

WSCA Website:

<http://www.aboutwsca.org>

FINET COMMODITY CODE(S):

2046400000-NETWORK COMPONENTS: ADAPTER CARDS, BRIDGES, CONNECTORS, EXPANSION MODULES/PORTS, HUBS, LINE DRIVERS, MSAUS, ROUTERS, TRANSCEIVERS, ETC.

2062100000-COMMUNICATION CONTROL UNITS: CONCENTRATORS, MULTIPLEXORS, COUPLERS, ETC.

2062300000-COMMUNICATION PROCESSORS AND PROTOCOL CONVERTORS: FRONT-END PROCESSOR, PROTOCOL INTERCHANGE, SWITCHING CONTROLS, ETC.